

Pricing Approval Form and Process

Customer Name _____

PFG Account Manager _____

PFG District Sales Manager _____

Date: _____

1. Details

Complete Account Form & Establish Customer Number
Review Purchase History- 6 months to a Year

Date: _____

2. Cost

Return Pricing Structure Based on Heavy Use Items and
Purchasing Velocity Report

Date: _____

3. Quality

Secure Samples or Key Items

Date: _____

4. Extra Savings & Cost Protection

Determine if any Products Qualify for Long Term Pricing or
Manufacturer Discount

Date: _____

5. Shared Savings by Reducing Expenses

Terms and Delivery Options

Date: _____

6. Increase Sales & Profits

Schedule Meeting Regarding Additional Support